



Sales Tax Trend Report

Based on vendor reporting date
(Received by the City two months in arrears)

City Sales Tax

	2005	2006	2007	2008	2009 *	2010	2011	'10 vs. '09	'11 vs. '10
Jan	135,634	149,584	151,718	168,133	238,036	225,902	241,375	-5.1%	6.8%
Feb	142,750	147,309	159,158	164,080	232,863	226,968	237,458	-2.5%	4.6%
Mar	163,390	170,212	186,356	194,656	283,774	264,269	287,272	-6.9%	8.7%
Apr	157,550	159,349	161,328	169,174	244,370	234,460	255,869	-4.1%	9.1%
May	177,707	181,780	194,671	202,916	286,210	259,013	300,053	-9.5%	15.8%
Jun	209,018	236,374	224,781	235,567	346,748	362,260	350,946	4.5%	-3.1%
Jul	217,189	224,913	235,557	256,964	361,319	375,063	397,998	3.8%	6.1%
Aug	198,823	206,665	223,655	248,844	336,546	350,636	391,738	4.2%	11.7%
Sep	191,921	210,936	233,778	218,583	299,956	281,025	328,714	-6.3%	17.0%
Oct	177,813	172,259	180,659	188,612	259,152	252,248	283,245	-2.7%	12.3%
Nov	155,927	160,121	176,577	175,252	272,373	274,775	276,479	0.9%	0.6%
Dec	210,041	224,586	220,608	219,204	300,441	310,297		3.3%	
Total	2,137,762	2,244,088	2,348,846	2,441,986	3,461,786	3,416,916	3,351,146	-1.3%	
Annual Increase (Decrease)	60,149	106,325	104,758	93,140	1,019,800	(44,870)	244,527		
% Change	2.9%	5.0%	4.7%	4.0%	41.8%	-1.3%	7.9%		

* The sales tax rate increased to 3% from 2% effective January 1, 2009.

Chaffee County Sales Tax (Salida's allocation)

Jan	76,885	82,482	80,882	94,192	85,584	76,982	81,517	-10.1%	5.9%
Feb	83,364	79,901	86,686	91,906	82,668	79,454	80,664	-3.9%	1.5%
Mar	97,140	99,517	99,807	105,217	98,027	96,147	94,390	-1.9%	-1.8%
Apr	87,382	81,459	89,686	92,913	83,009	81,012	86,164	-2.4%	6.4%
May	100,401	99,040	104,710	107,838	99,823	93,431	111,445	-6.4%	19.3%
Jun	125,925	126,119	127,584	132,907	125,224	131,095	122,789	4.7%	-6.3%
Jul	125,948	126,808	137,957	147,620	134,487	143,556	142,640	6.7%	-0.6%
Aug	114,434	118,737	126,234	136,866	122,068	127,661	131,904	4.6%	3.3%
Sep	111,941	126,223	126,021	121,362	116,454	107,193	115,554	-8.0%	7.8%
Oct	90,966	93,087	96,505	101,967	88,511	84,580	93,876	-4.4%	11.0%
Nov	83,709	61,246	92,670	90,832	89,327	97,377	86,000	9.0%	-11.7%
Dec	114,592	133,859	119,301	117,589	107,419	108,316		0.8%	
Total	1,212,687	1,228,479	1,288,043	1,341,211	1,232,600	1,226,804	1,146,942	-0.5%	
Annual Increase (Decrease)	240	15,791	59,564	53,168	(108,611)	(5,796)	28,454		
% Change	0.0%	1.3%	4.8%	4.1%	-8.1%	-0.5%	2.5%		

Comparison to budget

Final Budget	\$ 3,327,847	\$ 3,320,000	\$ 3,030,462	\$ 3,507,956	\$ 4,696,000	\$ 4,461,200	\$ 4,095,149
Received	<u>3,350,450</u>	<u>3,472,566</u>	<u>3,636,889</u>	<u>3,783,197</u>	<u>4,694,386</u>	<u>4,643,719</u>	<u>4,498,088</u>
Increase or (Decrease)	\$ 22,603	\$ 152,566	\$ 606,427	\$ 275,241	\$ (1,614)	\$ 182,519	\$ 402,940
Budget variance	0.7%	4.6%	20.0%	7.8%	0.0%	4.1%	9.8%
Total annual growth	2.5%	3.6%	4.7%	4.0%	24.1%	-1.1%	

Taxable Sales in Salida	106,888,112	112,204,379	117,442,280	122,099,294	115,392,857	113,897,186	111,704,873
Annual Growth	2.9%	5.0%	4.7%	4.0%	-5.5%	-1.3%	