

WORK SESSION OF THE CITY COUNCIL

448 E. 1st Street, Room 190 Salida, Colorado 81201 Monday, May 6, 2019 – 6:00PM **AGENDA**

- 1. Community Parking Discussion
- 2. Arts and Culture Job Description (Drew Nelson)
- 3. Municipal Advisor RFP (Drew Nelson)
- 4. Monarch Mountain Marketing Discussion (Drew Nelson)
- 5. School District Letter (Board of Education)

Individuals with disabilities needing auxiliary aid(s) may request assistance by contacting the Deputy City Clerk at 448 E. 1st Street, Ste. 112, Salida, CO 81201, Ph.719-530-2630 at least 48 hours in advance.



CITY COUNCIL WORK SESSION STAFF REPORT

MEETING DATE: May 6, 2019

AGENDA ITEM: <u>1. Community Parking Discussion</u>

FROM: Russ Johnson, Police Chief

David Lady, Public Works Director

Glen Van Nimwegen, Community Development Director

Each of the three departments have some aspect of parking in their purview. We thought we would brief the Council on some current issues/opportunities to gain your feedback.

A. Challenges to Current Method of Parking Enforcement – Russ Johnson

I just wanted to take a minute to update Council on the recent ruling on using chalk to enforce parking. The U.S. Court of Appeals in the 6th Circuit ruled that chalking a tire now constitutes a search of the vehicle and is a violation of the Fourth Amendment. Due to the fact that we use chalk for enforcement, we have suspended all 2-hour parking enforcement in Salida. This ruling was not in our Circuit, but it is in our best interest not to enforce parking with chalk at this time. We basically have four options. We can sit back and wait to see if the ruling gets challenged in a higher court; we can do some research and look into purchasing an electronic system for parking; we can do some research and look into purchasing parking meters; or we can wait to see what kind of recommendation the parking study provides. As a Department, we enforce parking regulations to help with vehicle turnover within the designated parking spots. The more vehicles move about the better it is for the business in our community.

B. Opportunity at G Street – David Lady

The completion of the parking study will provide valuable data to support decision making. If additional capacity is recommended, three options may be:

- 1) Property acquisition for parking lot or garage
- 2) Street geometry changes
- 3) Changes in parking regulations and transportation behaviors.

There are several locations where street geometry can be modified relatively easily. For a street geometry change, angle-in parking provides additional capacity. However, right-of-way width may necessitate the need to designate one-way traffic or reduced sidewalk width in order to make this change.

An example of a geometry change would be G Street from Sacket to 1st in which 14 +/- spaces could be added. There are pros and cons associated with geometry changes. Pros include increased parking, potential to define a parking corridor, and generally lower cost than new construction. The location on G St. could also reduce the potential for conflict at the 1st and G St. intersection and provide areas for downtown entryway improvements. Cons include negative

response due to change, impact to businesses, and potential driver confusion if they are unaware of the area. The below exhibit provides a concept for consideration.

Improvements such as the one shown could feasibly be in place by mid-summer. Alternatively, the City could wait until the completion of the traffic study to evaluate alternatives and recommendations.



C. <u>Downtown Parking Study – Glen Van Nimwegen</u>

Council gave staff three long range planning priorities in the 2019 Budget: rewrite the Land Development Code; Downtown Parking Study and Housing Nexus Study. Last summer Mara MacKillop researched our parking situation as the capstone to completing her Master's degree. Her work included surveys and interviews with business owners and visitors; studying violations issued by PD; and an extensive literature review. Her findings back up what Chief Johnson stated above, turning over parking spaces is good for business. Staff has put together an RFP to hire a parking professional to dig deeper into the dynamics of parking downtown, and provide the city recommendations on future actions and costs (attached).



CITY OF SALIDA, CO REQUEST FOR PROPOSAL FOR PROFESSIONAL SERVICES

Downtown Salida Parking Study

PROJECT DESCRIPTION

The City of Salida, Colorado is blessed with a historic downtown amid beautiful natural surroundings and amenities. Salida has become a destination in the winter because of close ski facilities; but the population burgeons in the summer with weekly events including FIBArk – America's Oldest Whitewater Festival. The City Council wants to be assured parking does not become a barrier to the downtown's success and character.

SUMMARY OF SELECTION PROCESS

The City of Salida requests proposals from qualified consultants for the Downtown Salida Parking Study.

SCHEDULE FOR CONSULTANT SELECTION

May 10, 2019	Distribute Request for Proposals
May 31, 2019	2:00pm MST, Proposal Deadline
June 10, 2019	Selected Consultant Interviews (tentative)
June 18, 2019	City Council Award (tentative)

WHERE TO SUBMIT PROPOSALS:

Three hard copies and one digital copy of the proposal (no faxes or emails) must be submitted to the City of Salida Community Development Department, 448 E. 1st Street, Suite 112, Salida, Colorado 81201 no later than 2:00 pm MST on May 31, 2019. Proposals shall be delivered in a sealed envelope titled: Proposal: Downtown Salida Parking Study. The City has the right to reject any or all proposals for any reason.

PRELIMINARY PROJECT SCOPE

The City of Salida is seeking to understand the nature of current and future demand for on and off street parking in our downtown; and the best practices in managing on and off street parking. The purpose of this solicitation is to inventory the full number of public and private parking spaces; evaluate the current demand during the busy summer season; and project future demand. The study must recommend well thought out strategies and actions based to meet the projected demand. Including downtown business owners in the process will be a key to success.

<u>Preliminary Scope of Work should include:</u>

- Review of past planning documents, specifically the Executive Summary of Downtown Parking
 Assessment by Mara MacKillop Hardy https://cityofsalida.com/wp-content/uploads/MacKillop_SalidaParking_ExecutiveSummary.pdf; Land Use Code requirements for parking in the C-2 district and other relevant professional literature regarding parking for a walkable environment.
- 2. Strategy for calculating current parking inventory and demand.



CITY OF SALIDA, CO REQUEST FOR PROPOSAL FOR PROFESSIONAL SERVICES

Downtown Salida Parking Study

- 3. Process of projecting demand geographically within the study area including creation of appropriate GIS overlays for the downtown.
- 4. Strategy for including downtown business owners and other interested stakeholders.
- 5. Recommendations for maintaining a healthy balance of parking and development; to include capital cost projections.
- 6. Development of a mixed-use, shared parking model that calculates parking demand geographically based on land uses for the downtown.

ALL PROPOSALS SHALL INCLUDE THE FOLLOWING:

- 1. A letter of interest, addressing the Preliminary Scope of Work.
- 2. General statement of understanding of the project.
- 3. Estimated schedule, including all tasks and milestones, for all work necessary to complete the study.
- 4. Consultant qualifications including those responsible for Salida's study and three references.
- 5. The proposal shall provide an estimate of the total costs involved in completing each phase of the study.

Successful proposer will be asked to enter in to a Professional Services Agreement with the City of Salida; a copy of which may be obtained from the City of Salida.

EVALUATION CRITERIA:

- 1. Demonstration of understanding of the City's needs and objectives
- 2. Qualifications and ability to meet the needs of the City
- 3. Professional personnel assigned
- 4. Approach including techniques, sequence and methods
- 5. Process and timeline
- 6. Cost proposal
- 7. References

Questions should be directed to:

Glen Van Nimwegen, Community Development Director: 719-530-2631

<u>glen.vannimwegen@cityofsalida.com</u> or Kristi Jefferson, Planner: 719-530-2626

kristi.jefferson@cityofsalida.com



MEMORANDUM

DATE: May 6, 2019

FROM: Drew Nelson, City Administrator

TO: Mayor PT Wood & City Council

SUBJECT: Arts and Culture Director Job Description

Background

Upon the major news of the retirement of Theresa Casey from the position of Arts and Recreation Director for the City of Salida, staff has been discussing some internal restructuring surrounding the position, including repurposing the SteamPlant Director's job description to encompass the work that is actually currently being performed. Attached is a job description for the "Arts and Culture Director" for your review.

<u>Analysis</u>

Per discussion with the City Council regarding the Finance Director and Parks and Recreation Director positions, it was noted that the City Council would like to see any changes proposed for staff at the department director level (hence why you are receiving this information). As noted in the job description, it is our belief that a more focused position of Arts and Culture Director – accommodating for the growth in responsibilities that the SteamPlant Director has undertaken – would validate the operations currently housed solely in the SteamPlant Events Center Fund. This would include certain operations to be streamlined under one distinct umbrella, including the SteamPlant, the Scout Hut, and the Creative District. This again would allocate better attention and resources to a part of the organization that has grown significantly in the past few years.

In addition, as follow up to one of the four core goals from the City Council retreat in April, it is anticipated that additional tasks related to Communications will be on the docket in the near future. These new tasks (at the end of the description) elevate the responsibilities of the Director and will require more focus and energy on this topic. It is staff's belief that these additional responsibilities places the Director's job up one level in the City's pay plan. Any fiscal impacts will be a part of future budget discussions later in the year.

Recommendation

Staff requests feedback from the City Council on changes to the roles and responsibilities within the Arts and Culture Director job description. Following your feedback, staff will finalize the job description.



Job Description

Department: SteamPlant Event Center Classification: Exempt

Job Title: Arts and Culture Director Job level: 9

Reports to: City Administrator

Date job description last updated: May 2019

GENERAL DESCRIPTION OF DUTIES:

Oversee planning, organization, coordination and supervision of SteamPlant Event Center and Rotary Scout Hut by directing and managing the operations of the facilities, including, marketing, sales, food and beverage, and customer service. Manages City-sponsored tourism events. Directs the activities of the Salida Creative District. Oversees the operation of the public access channel and YouTube channel. Serves as liaison between the City of Salida and Colorado Creative Industries and the Colorado Tourism Office.

REPORTING RELATIONSHIPS:

Reports to the City Administrator.

Directly supervises staff members and volunteers and will also oversee the work of independent contractors. Works to foster a positive image in the community. Coordinates with other department heads on city matters.

ESSENTIAL DUTIES:

The following statements are illustrative of the essential functions of the job and do not include other nonessential or peripheral duties that may be required. The City of Salida retains the right to modify or change the duties or essential and additional functions of the job at any time.

- Responsible for activities of the SteamPlant and Scout Hut including marketing, sales, food & beverage, customer service, and facility maintenance.
- Keep the City Council informed of the operational and financial status of the facilities through reporting and meeting attendance.
- Participate in the development and implementation of goals, objectives, policies and priorities; recommend and implement resulting policies and procedures.
- Identify opportunities for improving service delivery methods and procedures; identify resource needs; review with appropriate management staff; implement improvements.
- Direct, coordinate and review the work plan for event center services and activities; assign work
 activities and projects; monitor work flow; review and evaluate work products, methods and
 procedures; meet with staff to identify and resolve problems.
- Direct, coordinate and review the work plan for the Salida Creative District focused on promotion of the District and implementation of the strategic plan.

- Develop, coordinate, and implement the Salida Creative District and SteamPlant/Scout Hut
 marketing plans, including material preparation for specialty publications, radio, television and print
 media channels.
- Select, train, motivate and evaluate event center personnel; provide or coordinate staff training; work with employees to correct deficiencies; implement discipline and termination procedures.
- Serve as the liaison for the event centers and the Salida Creative District with other departments and outside agencies; negotiate and resolve sensitive and controversial issues.
- Participate in the development and administration of the facilities annual budget; participate in the forecast of funds needed for staffing, equipment, materials and supplies; monitor and approve expenditures; implement adjustments.
- Answer questions and provide information to the public; investigate complaints and recommend corrective action as necessary to resolve complaints.
- Supervise the maintenance of time, material and equipment use records; track and analyze data related to the evaluation of performance, cost, and service levels.
- Represent the event centers and the Salida Creative District to other departments, elected officials
 and outside agencies; coordinate assigned activities with those of other departments and outside
 agencies and organizations.
- Stay abreast of new trends and innovations in the fields of convention and event planning.
- Operate high-quality, attractive theater and event centers that increase business and tourism in the City of Salida.
- Provide the widest possible range of programming for the community.
- Provide diverse and quality performances at affordable ticket prices.
- Operate the facilities to maximum use.
- Prepare and administer grant funding applications and related projects.
- Participation in and maintaining positive relationships with a variety of community or business
 associations and appointed boards may be required including the Salida Business Alliance, Salida
 Chamber of Commerce, Chaffee County Visitor's Bureau, Salida Art Gallery Association, and Salida
 Arts Council among others.
- Oversee the operation of the City public access channel and YouTube channel and understand and recommend audio/visual technology trends.
- Supervise all of the organization's public relations activities, City-wide communications, internet presence, social media marketing and information distribution.

EDUCATION AND EXPERIENCE:

Associates or Bachelor's degree from an accredited college or university in management, hospitality, marketing or related field. Experience in working on promotion or development of a variety of creative

industries. At least five years of experience in management, hospitality, marketing, and event planning and five years of supervisory experience.

KNOWLEDGE, SKILLS, AND ABILITIES:

- Knowledge of event planning methods and techniques, promotional/marketing activities, food service, and community relations.
- Working knowledge of principles of supervision, training and performance evaluation.
- Knowledge of pertinent Federal, State, and local laws, codes and regulations.
- Working knowledge of word processing and spreadsheet computer skills and ability to learn specialized software packages with minimal direct instruction.
- Customer service skills including the ability to resolve/diffuse customer issues and complaints, along with a sense of humor.
- Ability to develop and maintain positive relationships with the downtown business and creative communities.
- Well-developed oral and written communication skills.
- Ability to ensure employees to perform at their highest level.
- Understanding of internal accounting for budget requests.
- Organizational skills to direct and coordinate projects and staff.
- Ability to select, supervise, train and evaluate staff.
- Analytical and problem-solving skills to identify alternative solutions, project consequences of propose actions and implement recommendations in support of goals.
- Skills to maintain accurate records and prepare clear and concise reports.
- Ability to adapt to changing circumstances, surroundings, and responsibilities.
- Ability to establish and maintain effective working relationships with employees, other agencies, and the general public.

ENVIRONMENTAL AND PHYSICAL CONDITIONS:

Work is primarily in an office, theater and convention center environment. Requires work with irregular hours; extensive public contact.

The following abilities are required:

- The visual and physical ability to work on computers for substantial amounts of time.
- Ability to travel to other city locations and to local vendors.
- Ability to lift, carry, push, pull, or otherwise move objects up to 50 pounds.
- Ability to bend, stoop, crouch, reach and/or stretch arms, legs or other body parts.

CITY OF SALIDA REQUEST FOR PROPOSAL FOR PROFESSIONAL SERVICES Municipal Financial Advisor Services

PROJECT DESCRIPTION

This request for proposal is intended to enable the City of Salida to select a consultant to provide "As-Needed Municipal Financial Advisor Services". The favorable Proposal shall provide the City with information in adequate detail to assure the City will be provided expert advice and guidance on long-range financial planning, financings, capital plans, and more. The specific nature of the scope of work for this project is outlined in this Request for Proposal (RFP). Consultant proposals received in the timeline provided will be evaluated, and subsequent interviews may be coordinated with the top responding candidates. The schedule for consultant selection and project completion is attached. All proposals must be submitted to Drew Nelson, City Administrator, by 2:00pm MST on May 29, 2019.

SUMMARY OF SELECTION PROCESS

The City of Salida requests proposals from qualified consultants for "As-Needed" Municipal Financial Advisor services.

SCHEDULE FOR CONSULTANT SELECTION

May 10, 2019	Distribute Request for Proposals
May 29, 2019	2:00pm MST, Proposal Deadline
June 3, 2019	Selected Consultant Interviews
June 4, 2019	Anticipated City Council Award

WHERE TO SUBMIT PROPOSALS

Digital copies of proposals in Adobe PFF format must be submitted by email to Drew Nelson, Salida City Administrator (drew.nelson@cityofsalida.com) and Aimee Tihonovich, Finance Director (aimee.tihonovich@cityofsalida.com) no later than 2:00 pm MST on the proposal deadline. The City has the right to reject any or all proposals for any reason.

PROJECT LOCATION

The City of Salida, Colorado is located near the crossroads of Highway 50 and Highway 291 in Chaffee County.

PRELIMINARY PROJECT SCOPE ELEMENTS

The City of Salida's "As-Needed Municipal Financial Advisor" is expected to provide professional guidance and advice on Salida's unique short, medium, and long-term financial and capital needs. This work will be expected to include a long-term capital plan, financing advice, fee structure suggestions for utilities, and other similar tasks.

SCOPE OF WORK

The City will work closely with its Municipal Financial Advisor to plan and complete long-term capital needs analysis and planning, financings, credit ratings, and other similar tasks. The Financial Advisor may be required to perform any or all of the following tasks:

A. Debt Management Services

1. Monitor outstanding debt

- 2. Perform debt capacity modeling
- Advise the City of potential debt refinancing models, including defeasance and refinancing of existing debt
- 4. Advise the City of federal and state laws governing debt issuances and investments of debt proceeds

B. Debt Issuance Services

- 1. Advise the City regarding debt instrument timing, selection and structure.
- 2. Advise the City on market conditions during pricing.
- 3. Assist in soliciting a paying agent for the debtissuance.
- 4. Provide review and input in the preparation of the Official Statement.
- 5. Serve as a liaison for the City with the ratingagencies.
- 6. Provide electronic bid acceptance and processing, if applicable.
- 7. Produce and distribute:
 - a. Debt service schedules
 - b. Settlement letter
 - c. Bond yield documentation
- 8. Coordination of closing on the debt.

C. Attendance at City Council meetings

1. Attend City Council meetings during consideration of debtfinancings

D. Special Requests

- 1. Be available to consult with the Finance Director by telephone and in person, as required.
- Consult with the Finance Director on other capital development and property tax related processes, including but not limited to, Tax Increment Financings, capital needs in the City's long term capital development process, and multi-year financial planning,
- 3. Consult with the Finance Director on statewide City financial matters.
- E. Ensure that federal regulations and any state or local regulations, standards or policies related to gifts, political contributions or other financial arrangements are met.

PROPOSALS

Proposals should focus on the qualifications and experience of the proposed individual or firm. A short list of individuals or firms may be developed based upon the proposals submitted. Those on the short list may be invited to interview.

Proposals should include the following and in the order given:

- A. Letter of Interest: Provide a letter of introduction stating your firm's interest and understanding with the scope of this project. The letter must be signed by an authorized agent for your firm. Insert the completed Proposal Signature page in this section.
- B. **Project Understanding:** Provide your understanding of the project and the key issues involved including the public process.
- C. **Project Approach:** Demonstrate your approach to the proposed project. Include how you will resolve problems.

D. Capabilities and Experience:

- 1. Provide specific information regarding your experience and capabilities on similar projects or related services. Focus, to the greatest extent possible, on your past or present experience with projects similar to the scope of this project. Include experience with other past projects for the City of Salida which would be of benefit to this project.
- 2. Provide a summary of your firm's local in-house capabilities in all financial disciplines that may be required for this project.
- 3. Provide resumes for key personnel working on the project. The City desires to work with one point of contact within the firm or company. The Project Manager shall be one individual that shall have the responsibility for financial planning and proformas, meeting attendance, as well as all other requirements as set forth in the RFP.
- 4. Provide a list of completed projects, planned and managed, and of similar size and nature. The project list shall include the name of the community where the work was performed, points of contact, and explanation of results.
- E. **References:** Provide at least five (5) client references, newest to oldest, (including contact person and phone number) for projects that are similar to the proposed project and best demonstrate your ability to complete the proposed project successfully.
- F. **Fee Schedule:** The fee schedule is part of this proposal and shall be submitted with the RFP documents. The schedule shall contain a per hour charge for all work as required.
 - The City of Salida would prefer to pay by purchasing card if this is an option. Indicate if your firm accepts payment by purchasing card; if yes, state what payment reduction may be offered by your firm for early payment.
- G. **Certificate of Good Standing from the State of Colorado:** The Proposal shall contain a current Certificate of Good Standing from the State of Colorado.

TERM

The term of the agreement which is the subject of this solicitation process shall be for one (1) year, commencing on the date the agreement is executed by the City, subject to extension as provided therein. All work to be performed under the agreement shall commence promptly after receipt of a fully executed copy of the agreement to the extent that the Municipal Financial Advisor has been authorized to proceed by the City.

The City, at its sole option and discretion, may offer to extend the agreement for additional one-year terms. The extension option may be exercised by the City, provided the Municipal Financial Advisor has performed satisfactorily and all terms and conditions of the Agreement have been fulfilled. Each extension must be mutually agreed upon in writing, by and between the City and the Municipal Financial Advisor, approved by the City of Salida City Council, and shall be subject to the annual appropriation of funds therefor. Successful proposer will be asked to enter in to a Professional Services Agreement with the City of Salida (A copy of which may be obtained from the City of Salida).

EVALUATION CRITERIA

- 1. Demonstration of understanding of the City's needs and objectives
- 2. Qualifications and ability to meet the needs of the City
- 3. Professional personnel assigned

- 4. Approach including techniques, sequence and methods
- 5. Process and timeline
- 6. Cost proposal
- 7. References

The City of Salida reserves the right to reject any and all proposals for any reason.

Questions should be directed to:

Drew Nelson, City Administrator – drew.nelson@cityofsalida.com – 719.530.2629

 $Aimee\ Tihonovich,\ Finance\ Director-\underline{aimee.tihonovich@cityofsalida.com}-719.539.4555$

Proposals for services are due by: 2:00 pm, MST May 29, 2019





MEMORANDUM

DATE: May 6, 2019

FROM: Drew Nelson, City Administrator

TO: Mayor PT Wood & City Council

SUBJECT: Monarch Mountain 80th Anniversary Celebration

Background

The City of Salida has been approached by Monarch Mountain on possible collaborative marketing efforts related to the ski area's 80th anniversary for next season. As noted in the attached proposal, Monarch Mountain is interested in the possibility of utilizing lighting on Tenderfoot/S Mountain beginning this summer ahead of the ski season.

Analysis

Monarch Mountain and the City of Salida enjoy a unique and mutually-beneficial relationship. Salida is Monarch's hometown, and Monarch is Salida's ski area. There are no other organizations with similar impact or characteristics to Monarch, and successful ski seasons typically translate into successful winter seasons for locals and businesses alike.

The proposed opportunity to collaborate ahead of the ski area's 80th birthday presents an opportunity to market and front-load the upcoming winter season. A quick analysis of the 2018/2019 season shows that good visitation to Monarch leads to good visitation (and consumer spending) in Salida. Getting a message in the minds of potential winter visitors during what appears to be a busy summer sets the community up for success.

Recommendation

Staff requests feedback from the City Council on whether to pursue the community marketing opportunities as alluded to in the attached message from Monarch. Following your feedback, staff will work to prepare a formal arrangement to work together with the ski area in a collaborative and mutually-beneficial way.

From: **Eva Egbert**

DREW.NELSON@CITYOFSALIDA.COM To: Subject: Monarch Mountain Butterfly logo on S Mt Thursday, February 28, 2019 9:00:25 AM Date:

Attachments: image001.png

image002.png

Drew.

It was nice to see you yesterday and thank you for the presentation. I cannot agree with you more on need for a closer collaboration between the city and the chamber, I am very looking forward to it.

As we briefly discussed, Monarch Mountain is celebrating its 80th Anniversary beginning in the summer/fall of 2019 through the 2020 ski season. We are planning all sorts of fun stuff on the mountain but more importantly Monarch would like to memorialize the event through many different avenues to celebrate the community that has allowed Monarch to be successful.

Examples:

We hope to have a Monarch skiing display at the Salida museum highlighting the history of skiing, Elmo Bevington, etc...

Video/verbal oral histories of old timers and new throughout the ski industry in the area. Monarch, ski shops, hotels, etc...

Possibly get Arlene at the Mt Mail to do an ongoing history article about the establishment of Monarch and how important it has been to the economy of Salida.

Proposal:

Can the Monarch Mountain butterfly be a part of the S Mountain lights starting this summer for the duration of the 80th celebration?

Please, let me know what next steps I should take to make this happen. Thank you, Drew, for all you do for the community!

Thank you,

Eva Egbert, Ph.D,

Sales and Marketing Monarch Mountain #1 Powder Place Salida, CO 81201 719-530-5104 eva@skimonarch.com



Keeping It Real Since 1939



ANNIVERSARY

SEASON

SALIDA SCHOOL DISTRICT R-32-J

Kyle Earnart, President

Jennifer Visitacion, Vice-President, Cheri Post, Treasurer

Dispotant Leal Market

Directors: Joel McBride. Jeannie Peters, Joe Smith, Penny Wilken

David Blackburn, Superintendent

April 16, 2019

Dear Mayor Wood & Members of Salida City Council

On behalf of the Salida School District Board of Education, we want to thank you for engaging in discussions about Salida's projected growth, our district's master facility planning process in response to this projected growth, and the opportunity that lies before our community in a formalized partnership with Colorado Mountain College (CMC).

At our March 21st community meeting, the Board of Education formally accepted the feasibility study for annexation into the CMC district. This outcome launches the school district into the next phase of feasibility and planning for passing a Mill Levy this November (2019) that will formalize annexation of Salida into the CMC taxing district. This would then allow for CMC to move forward with a CMC campus in Salida.

As a key stakeholder in this potential partnership and in co-creating a future for Salida Schools to meet the needs of a changing community, we formally request that City Council consider the following:

- 1. We ask the City of Salida to commit to taking over the strategic leadership, partnership development and capacity building for infrastructure, facilities and support for recreational sports and activities in our community. In many aspects, the Salida School District has been serving in this capacity and we ask that the city assume this responsibility for the future.
- 2. We ask the City of Salida to consider a land sale or land swap for the current property known as Marvin Park. We feel this would be a desirable property for the benefit of the Salida School District as well as Colorado Mountain College, and in turn, the City of Salida. This would require the relocation of the existing baseball fields.
- 3. We ask that the City of Salida designate 35 acres of the Vandaveer property (or comparable) toward long term growth for schools in our community as well as the short-term ability to continue serving recreational needs in our community.

We recognize that by making this request, we begin a process of community dialogue and planning for an outcome that will support a long-term vision for our community. Thank you in advance for your engagement.

Sincerely

DAVID BLACKSURN

SUPERINTENDENT