

## City of Salida Budget Tracking Analysis Combined Funds: General and Lodging Tax Funds Seven Months Ending July 31, 2023

Percentage of year passed:

58%

|        |   | YTD July<br>2022       | YTD July<br>2023       | YTD Budget *            | I      | TD Budget<br>Variance<br><sup>F</sup> avorable<br>nfavorable) | Anual Budget            | % Spent        |
|--------|---|------------------------|------------------------|-------------------------|--------|---|-------------------------|----------------|
| 1      | Operating Revenues  | \$ 3,490,735           | \$ 3,609,009           | ¢ 2.560.459             | (1) \$ | 39,551  | \$ 6,348,363            | 56.8%          |
| 2<br>3 | Tax Revenue (Sales, Lodging, Franchise fees)<br>Fees for General Services | 5 3,490,735<br>100,999 | \$ 3,609,009<br>92,595 | \$ 3,569,458<br>109,506 | (1) \$ | (16,911)  | \$ 0,346,363<br>187,800 | 50.8%<br>49.3% |
| 3<br>4 | Fines & Forfeitures   | 21,054                 | 92,595<br>28,755       | 31,487                  |        | (16,911)<br>(2,732)   | 54,000                  | 49.3%<br>53.3% |
| 4<br>5 | Licenses and Permits  | 83,825                 | 20,083                 | 49,447                  |        | (29,364)  | 84,800                  | 23.7%          |
| 6      | County sales tax and other intergovernmental revenue                      | 2,023,567              | 2,109,055              | 2,040,945               |        | (29,304)<br>68,110  | 3,605,788               | 58.5%          |
| 7      | Fees for Recreation & Event Services                                      | 538,683                | 692,478                | 2,040,945               |        | 118,883   | 983,700                 | 70.4%          |
| 8      | Miscellaneous Revenue   | 74,467                 | 301,608                | 128,165                 |        | 173,443   | 219,800                 | 137.2%         |
| 9      | Total Operating Revenues  | 6,333,330              | 6,853,583              | 6,502,603               |        | 350,980   | 11,484,251              | 59.7%          |
| 0      | Total Operating Revenues  | 0,000,000              | 0,000,000              | 0,002,000               |        | 000,000   | 11,404,201              | 00.170         |
| 10     | Operating Expenses  |                        |                        |                         |        |   |                         |                |
| 11     | Cost of Sales   | 77,762                 | 85,909                 | 88,923                  |        | 3,014   | 152,501                 | 56.3%          |
| 12     | Personnel   | 4,018,320              | 4,583,996              | 4,349,880               | (2)    | (234,116)   | 7,766,135               | 59.0%          |
| 13     | Contracted Services   | 596,408                | 684,270                | 789,315                 | (-)    | 105,045   | 1,344,550               | 50.9%          |
| 14     | Supplies & Materials  | 249,279                | 283,521                | 248,634                 |        | (34,887)  | 426,400                 | 66.5%          |
| 15     | Utilities   | 220,868                | 293,837                | 283.666                 |        | (10,171)  | 486,480                 | 60.4%          |
| 16     | Other Operating Costs ^   | 730,774                | 1,218,974              | 1,221,484               | (3)    | 2,510   | 2,028,026               | 60.1%          |
| 17     | Financing Obligations   | 129,883                | 94,677                 | 94,677                  | (4)    | -   | 218,082                 | 43.4%          |
| 18     | Total Operating Expenses  | 6,023,294              | 7,245,184              | 7,076,579               | ( )    | (168,605)   | 12,422,174              | 58.3%          |
|        |   |                        |                        |                         |        | ( · · /   |                         |                |
| 19     | Revenues over (under) expenses-operating only                             | \$ 310,036             | \$ (391,601)           | \$ (573,976)            | \$     | 182,375   | \$ (937,923)            | 41.8%          |
|        |   |                        |                        |                         |        |   |                         |                |
| 20     | Non Operating Revenue and Expense ~                                       |                        |                        |                         |        |   |                         |                |
| 21     | Capital Revenue   | 19,314                 | 46,289                 | 5,831                   |        | 40,458  | 10,000                  | 462.9%         |
| 22     | Grant Revenue   | 847,149                | 44,147                 | 64,141                  |        | (19,994)  | 110,000                 | 40.1%          |
| 23     | Net Transfers out (transfer made at year end)                             |                        |                        |                         |        | -   | (1,012,000)             | 0.0%           |
| 24     | Capital Expenditures (\$500 - \$4,999)                                    | (166,995)              | (106,235)              | (132,888)               |        | 26,653  | (227,900)               | 46.6%          |
| 25     | Capital Purchases & Improvements (\$5,000 +)                              | (103,030)              | (246,091)              | (274,057)               |        | 27,966  | (470,000)               | 52.4%          |
| 26     | Total (net) Non Operating Revenues & Expenses                             | \$ 596,438             | \$ (261,890)           | \$ (336,973)            | \$     | 75,083  | \$ (1,589,900)          | 16.5%          |
|        | _ /   |                        | (ana (- ···            | (a. (a. (               |        |   | <i>(a and coord)</i>    |                |
| 27     | Revenues over (under) expenses  | 906,474                | (653,491)              | (910,949)               |        | 257,458   | (2,527,823)             |                |
| 28     | Fund Balance at 1/1/23  |                        | 6,830,231              | 6,830,231               |        |   | 6,830,231               |                |
| 29     | Fund Balance at period end  |                        | \$ 6,176,740           | \$ 5,919,282            |        | 257,458   | \$ 4,302,408            |                |

\* YTD budget spread evenly throughout year except as noted in (1) and (2) below

(1) Tax revenue budget spread in the same (seasonal) proportion as actual collections in previous year.

(2) Salaries, FICA tax and retirement benefits within the payroll group are spread over 26 pay periods rather than evenly throughout the year.

(3) Airport land purchased early in year, adjusted budget spread to accommodate.

(4) Financing Obligations budget spread based on when debt payments are due.

~ Non operating revenues and expenses are related to capital equipment or projects and interfund transfers; expenses can fluctuate greatly from month to month and are difficult to predict timing of.

<sup>^</sup> Operating Costs includes all costs of running government not broken out in other line items to include Airport contribution, community support, staff training, subscriptions, travel costs, Repairs & Maintenance, lease expense, bank fees, advertising, publications, subcriptions, etc.

## City of Salida Budget Tracking Analysis Combined Funds: Streets, Capital Improvement, CTF, Economic Development & Housing Seven Months Ending July 31, 2023

|    | Percentage of year passed:                           | 58%              |                  |    |              |     |  |    |              |         |
|----|--|------------------|------------------|----|--------------|-----|--|----|--------------|---------|
|    |  | YTD July<br>2022 | YTD July<br>2023 | Y  | TD Budget *  |     | YTD Budget<br>Variance<br>Favorable<br>(Unfavorable) | ۵  | Anual Budget | % Spent |
| 1  | Operating Revenues                                   |                  |                  |    |              |     |  |    |              |         |
| 2  | Tax Revenue  | \$ 2,247,632     | \$ 2,556,313     | \$ | 2,273,992    | (1) |  | \$ | 4,017,653    | 63.6%   |
| 3  | Fees Services  | 43,262           | 27,654           |    | 17,493       |     | 10,161   |    | 30,000       | 92.2%   |
| 4  | License & Permits                                    | -                | 220,600          |    | -            |     | 220,600  |    | -            |         |
| 5  | Highway Users Tax & other intergovernmental revenues | 101,601          | 106,965          |    | 148,691      |     | (41,726)   |    | 255,000      | 41.9%   |
| 6  | Miscellaneous Revenue                                |                  | 4,327            |    | 1,168        |     | 3,159  |    | 4,000        | 108.2%  |
| 7  | Total Operating Revenues                             | \$ 2,392,495     | \$ 2,915,859     | \$ | 2,441,344    |     | \$ 474,515   | \$ | 4,306,653    | 67.7%   |
|    | Operating Expenses                                   |                  |                  |    |              |     |  |    |              |         |
| 8  | Personnel  | 241,610          | 299,173          |    | 289,440      | (2) | (9,733)  |    | 510,398      | 58.6%   |
| 9  | Contracted Services                                  | 332,562          | 447,670          |    | 224,494      |     | (223,176)  |    | 385,000      | 116.3%  |
| 10 | Supplies & Materials                                 | 21,067           | 30,243           |    | 27,406       |     | (2,837)  |    | 47,000       | 64.3%   |
| 11 | Other Operating Costs ^                              | 319,089          | 167,981          |    | 208,050      |     | 40,069   |    | 356,800      | 47.1%   |
| 12 | Total Operating Expenses                             | \$ 914,328       | \$ 945,067       | \$ | 749,390      |     | \$ (195,677)   | \$ | 1,299,198    | 72.7%   |
|    |  |                  |                  |    |              |     |  |    |              |         |
| 13 | Revenues over (under) expenses-operating only        | \$ 1,478,167     | \$ 1,970,792     | \$ | 1,691,954    |     | \$ 278,838   | \$ | 3,007,455    | 65.5%   |
| 14 | Non Operating Revenue and Expense ~                  |                  |                  |    |              |     |  |    |              |         |
| 15 | Grant Revenue  | 89,036           | 42.772           |    | 2,139,544    |     | (2,096,772)  |    | 3,669,258    | 1.2%    |
| 16 | Capital Revenue                                      | ,                | ,                |    | 8,750,000    |     | (8,750,000)  |    | 15,000,000   |         |
| 17 | Net Transfers In (transfer made at year end)         |                  |                  |    | -,,00        |     | -  |    | 1,012,000    |         |
| 18 | Capital Purchases & Improvements (\$5,000 +)         | (2,367,838)      | (3,263,821)      |    | (13,797,312) |     | 10,533,491   |    | (23,662,000) | 13.8%   |
| 19 | Total (net) Non Operating Revenues & Expenses        | \$ (2,278,802)   |                  | \$ | (2,907,768)  |     | \$ (313,281)   | \$ | (3,980,742)  | 80.9%   |
|    |  |                  | ,                |    | /            |     |  |    |              |         |
| 20 | Revenues over (under) expenses                       | (800,635)        | (1,250,257)      |    | (1,215,814)  |     | (34,443)   |    | (973,287)    |         |
| 21 | Fund Balance at 1/1/23                               | . ,              | 1,701,357        |    | 1,701,357    |     |  |    | 1,701,357    |         |
| 22 | Fund Balance at period end                           |                  | \$ 451,100       | \$ | 485,543      |     | (34,443)   | \$ | 728,070      |         |
|    |  |                  |                  |    |              |     |  |    |              |         |

\* YTD budget spread evenly throughout year except as noted in (1)

(1) Tax revenue budget spread in the same (seasonal) proportion as actual collections in previous year.

(2) Salaries, FICA tax and retirement benefits within the payroll group are spread over 26 pay periods rather than evenly throughout the year.

~ Non operating revenues and expenses are related to capital equipment or projects including interfund transfers; expenses can fluctuate greatly from month to month and are difficult to predict timing of. 2023 includes the cost of a firestation project that will not begin until later in the year.

^ Operating Costs includes all costs of running government not broken out in other line items to include Repairs & Maintenance, lease expense, training, subscriptions, etc.

## City of Salida Budget Tracking Analysis - Business-Like Fund Types Combined Funds: Water and Wastewater Seven Months Ending July 31, 2023

|    | Percentage of year passed:                       | 58%              |                  |                |     |   |                |         |
|----|--|------------------|------------------|----------------|-----|---|----------------|---------|
|    |  | YTD July<br>2022 | YTD July<br>2023 | YTD Budget *   |     | YTD Budget<br>Variance<br>Favorable<br>Infavorable) | Anual Budget   | % Spent |
| 1  | Operating Revenues                               |                  |                  | U              |     | ,   | U              | •       |
| 2  | Fees for General Services                        | 2,099,343        | 2,375,526        | 2,208,448      |     | 167,078   | 3,787,426      | 62.7%   |
| 3  | Miscellaneous Revenue                            | 65,056           | 78,980           | 99,419         |     | (20,439)  | 170,500        | 46.3%   |
| 4  | Total Operating Revenues                         | 2,164,399        | 2,454,506        | 2,307,867      |     | 146,639   | 3,957,926      | 62.0%   |
| 5  | Operating Expenses                               |                  |                  |                |     |   |                |         |
| 6  | Personnel  | 893,790          | 911,871          | 892,985        | (1) | (18,886)  | 1,577,740      | 57.8%   |
| 7  | Contracted Services                              | 215,255          | 389,433          | 294,699        |     | (94,734)  | 505,400        | 77.1%   |
| 8  | Supplies & Materials                             | 101,968          | 71,729           | 95,628         |     | 23,899  | 164,000        | 43.7%   |
| 9  | Utilities  | 111,567          | 133,827          | 151,314        |     | 17,487  | 259,500        | 51.6%   |
| 10 | Other Operating Costs                            | 262,316          | 285,433          | 215,528        |     | (69,905)  | 369,625        | 77.2%   |
| 11 | Financing Obligations                            | 296,084          | 398,017          | 603,405        | (2) | 205,388   | 1,034,822      | 38.5%   |
| 12 | Total Operating Expenses                         | 1,880,980        | 2,190,310        | 2,253,559      |     | 63,249  | 3,911,087      | 56.0%   |
| 13 | Revenues over (under) expenses-operating only    | \$ 283,419       | \$ 264,196       | \$ 54,308      | \$  | 209,888   | \$ 46,839      | 564.1%  |
| 14 | Non Operating Revenue and Expense ~              |                  |                  |                |     |   |                |         |
| 15 | Capital Revenue (dev't fees, financing proceeds) | 836,451          | 3,061,140        | 726,543        |     | 2,334,597   | 1,246,000      | 245.7%  |
| 16 | Grant Revenue                                    | 2,137            | 170,469          | 408,170        |     | (237,701)   | 700,000        | 24.4%   |
| 17 | Capital Expenditures (\$500 - \$4,999)           |                  | (10,860)         |                |     | (10,860)  | -              |         |
| 18 | Capital Purchases & Improvements (\$5,000 +)     | (547,924)        | (2,130,293)      | (2,187,500)    |     | 57,207  | (3,751,500)    | 56.8%   |
| 19 | Total (net) Non Operating Revenues & Expenses    | \$ 290,664       | \$ 1,090,456     | \$ (1,052,787) | \$  | 2,143,243   | \$ (1,805,500) | -60.4%  |
|    |  |                  |                  |                |     |   |                |         |
| 20 | Revenues over (under) expenses                   | 574,083          | 1,354,652        | (998,479)      | _   | 2,353,131   | (1,758,661)    |         |
| 21 | Fund Balance at 1/1/21 (Unrestricted)            |                  | 6,175,252        | 6,175,252      |     |   | 6,175,252      |         |
| 22 | Fund Balance at period end                       |                  | \$ 7,529,904     | \$ 5,176,773   |     | 2,353,131   | \$ 4,416,591   |         |

\* YTD budget spread evenly throughout year except as noted in (1) and (2)

(1) Salaries, FICA tax and retirement benefits within the payroll group are spread over 26 pay periods rather than evenly throughout the year.

(2) Financing Obligations budget spread based on when debt payments are due.

~ Non operating revenues and expenses are related to capital equipment or projects, expenses can fluctuate greatly from month to month and are difficult to predict timing of.

^ Operating Costs includes all costs of running government not broken out in other line items to include insurance, repairs & maintenance, lease expense, training, etc.