

The City of Salida Sales Tax and Chaffee County Sales Tax report examines tax collections for the month of October 2023, which were remitted to the City of Salida in December 2023.

#### **Summary Results for City and Chaffee County Sales Taxes**

October City sales tax collections decreased by <\$14,930> (-1.9%) as compared to October 2022. The City's portion of Chaffee County sales tax collections increased by \$12,315, a 4.5% increase over October 2022. In total, sales tax receipts are 0.2% lower for October and 1.1% higher year-to-date. Actual collections are ahead of budget by 0.7% year-to-date.

| Current Month     |    |            |         |            |             |             |             |     |             |             |             |             |
|-------------------|----|------------|---------|------------|-------------|-------------|-------------|-----|-------------|-------------|-------------|-------------|
| October           |    |            | October |            | 2023 - 2022 | 2023 - 2022 | 2 October   |     | 2023 Budget |             | 2023 Budget |             |
|                   | _  | 2023       |         | 2022       |             | \$ Change   | % Change    | 2   | 2023 Budget | _           | \$ Variance | % Variance  |
| 3% City Sales Tax | \$ | 759,915    | \$      | 774,845    | \$          | (14,930)    | -1.9%       | \$  | 778,174     | \$          | (18,259)    | -2.3%       |
| Shared County Tax | \$ | 287,207    | \$      | 274,891    | \$          | 12,315      | 4.5%        | \$  | 277,924     | \$          | 9,283       | 3.3%        |
| Total             | \$ | 1,047,122  | \$      | 1,049,736  | \$          | (2,615)     | -0.2%       | \$  | 1,056,098   | \$          | (8,976)     | -0.8%       |
|                   |    |            |         |            |             |             |             |     |             |             |             |             |
| Year to Date      |    |            |         |            |             |             |             |     |             |             |             |             |
|                   |    | YTD        |         | YTD        | 2023 - 2022 |             | 2023 - 2022 | YTD |             | 2023 Budget |             | 2023 Budget |
|                   |    | 2023       |         | 2022       |             | \$ Change   | % Change    |     | 2023 Budget |             | \$ Variance | % Variance  |
| 3% Sales Tax      | \$ | 7,992,554  | \$      | 7,977,359  | \$          | 15,195      | 0.2%        | \$  | 8,046,173   | \$          | (53,619)    | -0.7%       |
| Shared County Tax | \$ | 2,996,806  | \$      | 2,895,630  | \$          | 101,176     | 3.5%        | \$  | 2,871,593   | \$          | 125,213     | 4.4%        |
| Total             | \$ | 10,989,361 | \$      | 10,872,989 | \$          | 116,372     | 1.1%        | \$  | 10,917,766  | \$          | 71,595      | 0.7%        |



Below is the tracking by NAICS industry sector report for the 3% City sales tax collections.

# 3% City Sales Tax by Industry Sector

#### 3 /0 Oity dates Tax by illudetry dector

| Suitetti Wolltii                |    |         |    |         |    |          |           |  |  |  |
|---------------------------------|----|---------|----|---------|----|----------|-----------|--|--|--|
|                                 |    | October | (  | October | 20 | 23-2022  | 2023-2022 |  |  |  |
| NAICS Sector                    |    | 2023    |    | 2022    | \$ | Change   | % Change  |  |  |  |
| Retail Trade                    | \$ | 523,416 | \$ | 528,335 | \$ | (4,919)  | -0.9%     |  |  |  |
| Accommodation and Food Services | \$ | 134,302 | \$ | 126,786 | \$ | 7,516    | 5.9%      |  |  |  |
| Wholesale Trade                 | \$ | 29,549  | \$ | 25,404  | \$ | 4,145    | 16.3%     |  |  |  |
| Manufacturing                   | \$ | 12,132  | \$ | 22,027  | \$ | (9,895)  | -44.9%    |  |  |  |
| Information                     | \$ | 11,316  | \$ | 10,375  | \$ | 941      | 9.1%      |  |  |  |
| Real Estate, Rental & Leasing   | \$ | 7,142   | \$ | 7,522   | \$ | (380)    | -5.1%     |  |  |  |
| Construction                    | \$ | 10,737  | \$ | 15,525  | \$ | (4,788)  | -30.8%    |  |  |  |
| All Other                       | \$ | 31,321  | \$ | 38,871  | \$ | (7,550)  | -19.4%    |  |  |  |
| Total                           | \$ | 759,915 | \$ | 774,845 | \$ | (14,930) | -1.9%     |  |  |  |

Current Month

| real to Date |           |    |           |    |          |           |  |  |  |
|--------------|-----------|----|-----------|----|----------|-----------|--|--|--|
|              | YTD       |    | YTD       | 20 | 023-2022 | 2023-2022 |  |  |  |
| 2023         |           |    | 2022      | \$ | Change   | % Change  |  |  |  |
| \$           | 5,358,704 | \$ | 5,236,704 | \$ | 122,000  | 2.3%      |  |  |  |
| \$           | 1,534,831 | \$ | 1,497,187 | \$ | 37,644   | 2.5%      |  |  |  |
| \$           | 296,860   | \$ | 264,561   | \$ | 32,299   | 12.2%     |  |  |  |
| \$           | 168,435   | \$ | 257,870   | \$ | (89,435) | -34.7%    |  |  |  |
| \$           | 100,104   | \$ | 100,243   | \$ | (139)    | -0.1%     |  |  |  |
| \$           | 84,561    | \$ | 89,035    | \$ | (4,474)  | -5.0%     |  |  |  |
| \$           | 53,866    | \$ | 125,318   | \$ | (71,452) | -57.0%    |  |  |  |
| \$           | 395,193   | \$ | 406,441   | \$ | (11,248) | -2.8%     |  |  |  |
| \$           | 7,992,554 | \$ | 7,977,359 | \$ | 15,195   | 0.2%      |  |  |  |

Year to Date















