

The City of Salida Sales Tax and Chaffee County Sales Tax report examines tax collections for the month of November 2023, which were remitted to the City of Salida in January 2024.

## **Summary Results for City and Chaffee County Sales Taxes**

November City sales tax collections increased by \$6,647 (0.9%) as compared to November 2022. The City's portion of Chaffee County sales tax collections increased by \$11,881, a 5.0% increase over November 2022. In total, sales tax receipts are 2.0% higher for October and 1.1% higher year-to-date. Actual collections are ahead of budget by 0.7% year-to-date.

| Current Month     |    |            |    |            |    |             |             |    |             |    |             |             |
|-------------------|----|------------|----|------------|----|-------------|-------------|----|-------------|----|-------------|-------------|
|                   |    | November   |    | November   |    | 2023 - 2022 | 2023 - 2022 |    | November    |    | 023 Budget  | 2023 Budget |
|                   | _  | 2023       |    | 2022       |    | \$ Change   | % Change    | 2  | 2023 Budget |    | \$ Variance | % Variance  |
| 3% City Sales Tax | \$ | 709,095    | \$ | 702,448    | \$ | 6,647       | 0.9%        | \$ | 703,334     | \$ | 5,761       | 0.8%        |
| Shared County Tax | \$ | 250,079    | \$ | 238,198    | \$ | 11,881      | 5.0%        | \$ | 244,146     | \$ | 5,933       | 2.4%        |
| Total             | \$ | 959,174    | \$ | 940,646    | \$ | 18,528      | 2.0%        | \$ | 947,480     | \$ | 11,694      | 1.2%        |
|                   |    |            |    |            |    |             |             |    |             |    |             |             |
| Year to Date      |    |            |    |            |    |             |             |    |             |    |             |             |
|                   |    | YTD        |    | YTD        | 2  | 2023 - 2022 | 2023 - 2022 |    | YTD         | 2  | 023 Budget  | 2023 Budget |
|                   | _  | 2023       | _  | 2022       |    | \$ Change   | % Change    | 2  | 2023 Budget |    | \$ Variance | % Variance  |
| 3% Sales Tax      | \$ | 8,701,650  | \$ | 8,679,807  | \$ | 21,843      | 0.3%        | \$ | 8,749,507   | \$ | (47,857)    | -0.5%       |
| Shared County Tax | \$ | 3,246,885  | \$ | 3,133,828  | \$ | 113,057     | 3.6%        | \$ | 3,115,739   | \$ | 131,146     | 4.2%        |
| Total             | \$ | 11,948,535 | \$ | 11,813,635 | \$ | 134,900     | 1.1%        | \$ | 11,865,246  | \$ | 83,289      | 0.7%        |



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Below is the tracking by NAICS industry sector report for the 3% City sales tax collections.

## 3% City Sales Tax by Industry Sector

#### **Current Month**

#### November November 2023-2022 2023-2022 NAICS Sector 2023 2022 \$ Change % Change \$ 497,463 | \$ 20,248 Retail Trade \$ 517,711 4.1% Accommodation \$ 86,285 \$ 97,107 \$ (10,822) -11.1% and Food Services Wholesale Trade 27,024 \$ 22,659 \$ 4,365 19.3% \$ 17,098 \\$ (1,760) 15,338 -10.3% Manufacturing 10,518 \$ 9,635 \$ 883 9.2% Information Real Estate, \$ 5,051 4,888 \$ 163 3.3% Rental & Leasing Construction 8,679 \$ 16,022 \$ (7,343) -45.8% All Other \$ 37,576 | \$ 38,489 913 2.4% \$ 709,095 | \$ 702,448 | \$ Total 6,647 0.9%

### **Year to Date**

|     | YTD       |     | YTD       | 20 | 023-2022 | 2023-2022 |
|-----|-----------|-----|-----------|----|----------|-----------|
|     | 2023      |     | 2022      | \$ | Change   | % Change  |
| \$5 | 5,876,415 | \$5 | 5,734,166 | \$ | 142,249  | 2.5%      |
| \$1 | 1,621,115 | \$  | 1,594,294 | \$ | 26,821   | 1.7%      |
| \$  | 323,884   | \$  | 287,219   | \$ | 36,665   | 12.8%     |
| \$  | 183,772   | \$  | 274,968   | \$ | (91,196) | -33.2%    |
| \$  | 110,622   | \$  | 109,877   | \$ | 745      | 0.7%      |
| \$  | 89,612    | \$  | 93,923    | \$ | (4,311)  | -4.6%     |
| \$  | 62,546    | \$  | 141,340   | \$ | (78,794) | -55.7%    |
| \$  | 433,684   | \$  | 444,020   | \$ | (10,336) | -2.3%     |
| \$8 | 3,701,650 | \$8 | 3,679,807 | \$ | 21,843   | 0.3%      |
|     |           |     |           |    |          |           |















